

## China International Freight Forwarders Association

### Trading Condition

#### 1. Definition

In these Conditions, the following words and expressions have the following meanings unless and except as otherwise specifically defined:

##### Company:

Means (name of a certain freight forwarder) a member of China International Freight Forwarders Association trading under these Conditions.

##### Customer:

Means any legal entity or natural person concluding contract with the Company, accepting the service provided by the Company and enjoying rights and undertaking obligations according to the contract, or any legal entity or natural person having an interest in the contract, including but not limited to owner, consignor, shipper, consignee of the goods or their agents.

##### Instruction:

Means statements of the Customer's specific requirements and includes the instructions specified on the front of the Shippers' Instructions and/or on the front of the Company's form of transport document (including the Company's house bill of lading).

##### Owner:

Means the owner of the goods (including any containers or equipment other than those provided by the Company or carriers) to which any business concluded under these Conditions relates and any other person who is or may become interested in them and includes the consignee named on the front of the Shippers' Instructions and/or the front of the Company's form of transport document (including the Company's house bill of lading).

##### Goods:

Includes live animals and the containers, pallets or similar articles of transport supplied by the shipper for consolidating the goods.

##### Dangerous Goods:

Means the goods classified as dangerous goods under international conventions or domestic laws and the goods that are likely to become dangerous, flammable, radioactive, noxious or damaging.

#### 2. Application of these Conditions

2.1 All business undertaken by the Company and Company's transaction are subject to these Conditions which shall be incorporated in and to be an integral part of any agreement between the

Company and the Customer. These Standard Trading Conditions may be modified or waived by agreement between the Company and the Customer reduced into writing. Where the clauses of the agreement between the Company and the Customer or the clause of the transport documents issued by the Company, which includes but are not limited to airway bill, seaway bill and multi-modal bill of lading issued by the Company listing the Company as the carrier are contrary to these Conditions, the clauses of the agreement or the bills shall prevail.

2.2 All and any advice, information or services provided by the Company gratuitously is provided on the basis that the Company will not accept any liability whatsoever therefore.

2.3 No omission or delay on the part of the Company in exercising its rights shall operate as a waiver thereof, nor shall any single or partial exercise by the Company of any such right preclude the further or other exercises thereof or the exercise of any other right which it has. The rights and remedies of the Company provided in these Conditions shall be cumulative and not exclusive of any rights or remedies otherwise provided by law.

2.4 Each of the provisions of these Conditions is severable and distinct from the others and if at any time one or more of such provisions is or becomes invalid, illegal or unenforceable, the validity, legality and enforceability of the remaining provisions of these Conditions shall not in any way be affected or impaired thereby.

### 3. Contractual Status of the Customer and the Company

3.1 The Customer entering into any transaction or business with the Company hereby expressly warrants to the Company that the Customer is either the Owner or the authorized agent of the Owner and that it is accepting these Conditions. Where the Customer acts as the agent of the Owner, the Customer also accepts such liability to the Company that in respect of such transaction or business the Company is entitled to enforce its rights against the Customer and the Owner jointly and severally.

3.2 Services are provided by the Company as agents on behalf of its Customers, except in one or more of the following circumstances where the Company acts on its own behalf.

(1) The Customer's goods are actually carried, transported, handled or stored by the Company or its servants and the goods are under the actual control or custody of the Company.

(2) The Owner has demanded in writing the Company to give information (name, freight rate) of the carries undertaking the whole or part of the carriage before the goods are carried out the Company fails to provide such information within 28 days from receipt of such written demand.

(3) The Company has expressly agreed in writing agency to act on its own behalf, or

(4) The Company is held by a court or arbitration agency to act on its own behalf.

3.3 Without prejudice to the generality of provisions in 3.2:

(1) The Company charges the Customer for services of whatever nature at a fixed rate and itself does not decide or show it acts as agent or as principal.

(2) The Company provides equipment owned or rented by it and itself does not decide to show it acts as agent or as principal in carrying, handling or storing the goods.

(3) If the bill of lading or other documents obtained by the Company can show that the carriage contract is entered into by other persons with the Owner or Customer, the Company is the agent.

(4) The Company acts as agent instead of principal when providing services such as Customs clearance, taxation, taking out license, consular documents and certificate of origin, inspection, and notarization.

#### 4. Obligations of the Customer

4.1 The Customer warrants that it has taken all the sufficient and effective measures to have a full understanding of the contents of the agreement with the Company and of the documents issued by the Company for the Customer at the time of concluding or accepting such agreement or documents.

4.2 The Customer warrants that each and every of the Instructions given to the Company is lawful, valid and performable.

4.3 The Customer warrants that the presentations it made to the Company concerning the goods are sufficient and correct.

4.4 The Customer warrants that the packing and marks of the Goods met the requirement of carriage. The Customer shall comply with the special requirements demanded by the Company at the time of receiving the goods according to the nature of the goods and the special conditions of the voyage.

4.5 Except under special arrangements previously made in writing, the Customer warrants that the goods are not the dangerous goods as defined under binding documents such as law, regulations, international conventions, nor are other goods likely to cause damage. Should the Customer nevertheless deliver any such goods to the Company or cause the Company to accept or handle or deal with any such goods otherwise than under special arrangements previously made in writing, the Customer shall be liable for all expenses, losses, damages whatsoever caused, fines and claims in connection with the goods howsoever arising. The Company or other persons in actual control of the goods has the right to decide whether the goods are dangerous goods without notice to the Customer and shall be entitled to destroy or otherwise dispose of the goods at the risk and expenses of the Customer,

4.6 The Customer shall not ask the Company to stop carriage, return the goods, change the place of destination, or deliver the goods to other consignee or dissolve the contract unless, before the Company delivers the goods to the consignee, the Customer returns all bills or transport documents previously issued by the Company and shall compensate the Company for all the losses caused to the Company.

#### 5. Rights and Obligations of the Company

##### ( I )General provisions

5.1 Unless otherwise previously agreed in writing, the Company is authorized to enter into contract on its own behalf or on behalf of the Customer for the following matters, without notice to the Customers:

(1) selecting the carrier, mode and route of transport for the goods;

- (2) selecting whether to containerize the goods or not and whether to carry the goods on deck or not;
- (3) for the storage, packing, unpacking, transshipping or otherwise handling of the goods;
- (4) other arrangements in pursuance to the Instructions of the Customer or as deemed necessary by the Company.

5.2 The Company is authorized (but is not obliged) to depart or deviate from the Customer's Instructions in any respect if in the opinion of the Company such departure or deviation is necessary or desirable in the Customer's interests. The Company shall in any time comply with the instruction or orders of the governmental departments and the Company's responsibility for the Goods shall cease at the time of delivery or otherwise handling of the goods as per the above instructions and orders.

5.3 The Company is authorized by the Customer to act and the Company is not required, unless specifically requested by the Customer in writing, to inform the Customer of details of acts taken by the Company.

5.4 At any time when the Company deems that impediment, risks, delay or disadvantage is or likely to be affecting its performance of the obligations and the Company does not have reasonable methods to avoid the same, the Company may terminate the performance of obligations by giving a written notice to the Customer. The Company may hand over all or part of the goods to the Customer for control at any place the Company deems convenient and the Company's responsibility for the goods shall cease till then. The Customer shall, upon request, pay the expenses additionally incurred by the Company for carrying, delivering and storing the goods at the above place and other relevant expenses.

5.5 If delivery of the goods or any part thereof is not taken by the Customer at the time and place notified by the Company, the Company shall be entitled to store the goods or any part thereof at the sole risk of the Customer, whereupon any liability which the Company may have in respect of the goods or that part thereof stored as aforesaid shall wholly cease.

5.6 The Company is entitled (but not obliged) to sell or dispose of all or part of the Goods at the sole risk and expense of the Customer under any of the following circumstances:

- (1) The Company has given a written 21-day notice to the Customer when the Company at its sole discretion deems that all the Goods can not be delivered as instructed:
- (2) The Goods have perished or deteriorated or are in immediate prospect of doing so in a manner which has caused or may reasonably be expected to cause loss or damage to other persons or properties.

5.7 The Company shall not be under any liability for the date of arrival or departure of the Goods, except and unless under special arrangement previously made in writing.

( II ) Where the Company contracts on behalf of the Customer

5.8 Where the Company acts as agent, the Company is entitled to enter into a contract on behalf of the Customer on the name of the Customer in the name of the Customer or in its own name with

any third party. The contract thus concluded shall have direct binding effect on the Customer and the third party.

5.9 Where the Company act as agent, the Company shall not be liable for the loss of the Customer unless and except to the extent that the loss is caused by the negligence of the Company.

5.10 Where the Company acts as agent, the Company shall not be liable for the loss caused by the acts or omissions of the third party including but not limited to the carriers, warehousemen, stevedores, railway bureau and truckmen, unless the Company has not acted diligently in selecting, instructing and supervising the third party.

(III) Where the Company contracts as principal

5.11 The Company acts as principal when undertaking carriage with its own means of transport or concluding agreement and issuing transport document in the name of carrier. The responsibility period of the Company as the multimodal transport operator with respect to the goods under multimodal transport contract covers the period from the time of taking the goods in its charge to the time of their delivery. The responsibility of the Company shall be determined by the principle of "network liability", subject to the laws and regulations governing a special section of the multimodal transport. Where the Customer accepts the transport document issued by persons other than the Company and fails within a reasonable time to demand the Company to bear the responsibility as the principal, the Company shall no longer bear the responsibility as the principal.

5.12 Where the Company contracts as principal it shall be responsible for the acts and omission of the third party employed by the Company in undertaking the carriage contract or other services as if such acts and omission are done by the Company itself.

5.13 The operation of the 5.12 dose not preclude the Company from the benefits of the exceptions and liability limitation under the laws and these Conditions.

6. Special provisions concerning containerized transport

6.1 Where containers are not stuffed or sealed by the Company, the Company shall not be liable for the loss of and damage to the content in the containers resulting from one or more of the following circumstances:

1. Mode of stuffing or sealing;
2. Unfitness of the goods for containerized transport, unless the Company expressly requires the goods to be carried in containers;
3. Un-cargo-worthiness of the containers unless the containers are supplied by the Company or on its behalf. Even if the containers are supplied by the Company, if the un-cargo-worthiness of the containers is the result of the failure of the Customer to make presentation of the special nature of the goods, the Company shall not be liable.

6.2 The Customer shall hold the Company harmless from any circumstance under 6.1 and shall indemnify the Company for any loss caused.

6.3 Where the Customer asks the Company to supply containers, the Company is not obliged to supply containers of special type or quality that fit the Goods, except express requirement to the contrary has been given to the Company.

## 7. Warranties

7.1 The Customer shall save harmless and indemnify the Company from and against all claims, losses, damages, costs and expenses (including without limitation all duties, taxes, imposts, levies, deposit, fines and outlays of whatsoever nature levied by any authority) arising out of the Company acting in accordance with the Customer's instructions, or arising from a breach of warranty or obligation by the Customer, or arising from the Customer's inaccurate or incomplete or ambiguous information or instructions, or arising from the negligence of the Customer or Owner.

7.2 Advice and information, in whatsoever form as may be given by the Company, are provided by the Company for the Customer only and the Customer shall save harmless and indemnify the Company from and against all claims, liabilities, losses, damages, costs and expenses arising out of any other person relying on such advice or information.

7.3 The Customer undertakes that any officer, servant, agent or sub-contractor of the Company shall have the benefit of all exceptions and liability limitations herein benefiting the Company.

7.4 The Customer shall defend, indemnify and hold harmless the Company from and against all claims, costs and demands whatsoever and by whomsoever made or preferred in excess of the liability of the Company under the terms of these Conditions.

7.5 The Customer shall defend, indemnify and hold harmless the Company in respect of any general average or any claims of a general average nature that may be made on the Company and the Customer shall provide such security as may be required by the Company in this connection.

7.6 After the Company agrees to accept dangerous goods for carriage, if the goods in the opinion of the Company constitute a risk to other goods, property, life or health, or by the restriction of some laws, the carriage or discharge of such goods may cause the arrest of the goods, other property or persons, the Company may destroy or otherwise deal with the goods without notice, at the risk and expenses of the Customer or the Owner and without any liability to the Company.

7.7 The Customer shall be liable for any loss, pollution, contamination, delay, demurrage, or loss of and damage to the property (including but not limited to containers of the Company or others and the ship directly or indirectly caused by the Customer, Owner and their servants, agents and representative before, in the course or after the carriage.

## 8. Charges

8.1 The Company is entitled to charge on gross weight or volume weight. Further details relating to the computation of freight charges will be provided to the Customer upon request.

8.2 The Customer shall pay to the Company all sums immediately when due without deduction or deferment on account of any claim, counterclaim or set-off,

8.3 When the Company is instructed to collect freight, duties, fees, charges or other expenses from any person other than the Customer and encounters difficulty in collecting, the Customer shall unconditionally forthwith pay the same.

8.4 On all amounts overdue to the Company, the Company shall be entitled to interest calculated on a daily basis from the date such accounts are overdue until payment thereof at 0.4% per day during the period that such amounts are overdue.

8.5 Quotations are given on the basis of immediate acceptance by the Customer. Notwithstanding acceptance of the quotations or charges in the event of changes of state policies and market in currency exchange, rate of freight, insurance premiums or any charge applicable to the goods.

8.6 The Company or its agents are entitled to have a lien on all the goods and documents received for monies due from the Customer to the Company, if any such monies due to the Company are not paid within 28 days after notice has been given to the Customer that such goods or documents are being detained, or if such monies are not paid within a reasonable time when the goods detained are perishable goods, the Company is entitled to dispose of the goods and/or satisfy such indebtedness and disposal expenses.

## 9. Exceptions of the Company

Except under special arrangements previously made, the Company shall be relieved of liability for any loss or damage if and to the extent that such loss or damage is caused by:

9.1 Acts of omissions of the Customer or its agents;

9.2 In pursuance of the Customer's Instructions;

9.3 Improper packing or marking;

9.4 Handling, loading, discharging and stowing of the Goods by the Customer or its representatives;

9.5 Inherent defect of the Goods;

9.6 Strike, commotion, embargo, etc.;

9.7 Any other cause or event which the Company is unable to avoid by the exercise of due diligence.

## 10. Liability Limitation

10.1 Except insofar as otherwise provided by law and regulation or other clauses of these Conditions, the Company's liability, whether arising from negligence, fault or other causes, shall not exceed the following, whichever is the least of

( I ) the value of the Goods lost, damaged, misdirected, misdelivered or in respect of which a claim arises, or

( II ) 2 SDR per gross kilogram of the Goods lost, damaged, misdirected, misdelivered or in respect of which a claim arises.

(Note: SDR refers to a Special Drawing Right. The SDR shall be as defined by International Monetary Fund and the value of a SDR shall be calculated as at the date when settlement is agreed or judgment.)

10.2 In the case of claims for delay in respect of the transportation or delivery, the Company's liability shall not exceed the amount of the Company's freight for the Goods the delivery of which has been delayed.

10.3 The actual value of the Goods means the value of the Goods at the time the Company takes over the Goods plus insurance (if paid) and freight. Deduction shall be made, at the time of compensation, of the expenses that had been reduced or avoided as a result of the loss of damage occurred.

10.4 Further and without prejudice to the generality of the preceding provisions of this Clause 10, if the Customer declare the value of the Goods at the time the Company takes over the Goods or by mutual arrangement agreed in writing, the Customer may claim in excess of the limits set out above, but the Company's liability shall in no event exceed the declared value or agreed value.

## 11. Notice

11.1 Unless notice of loss or damage is given in writing by the consignee to the Company at the time of delivery of the Goods to the consignee, such delivery shall be deemed to be prima facie evidence of the goods carried and delivered in apparent good order and condition. Where the loss of or damage to the Goods is not apparent, the notice in writing shall be given within 7 days from the next day of the delivery of the Goods. In the absence of such written notice, the delivery shall also be deemed to be prima facie evidence of the goods carried and delivered in apparent good order and condition.

11.2 Other claims shall be made within 14 days of the date upon which the Customer became or should have become aware of the loss or damage. And any claim not made shall be deemed to be waived except where the Customer can show that it was impossible for him to comply with the time limit and he has made the claim as soon as it was reasonable possible for him to do so.

## 12. Insurance

No insurance will be arranged except upon express instructions given in writing by the Customer and accepted by the Company. All insurance arranged by the Company is subject to the usual exceptions and conditions of the policies of the insurance company or underwriters taking the risk. The Company shall not be under any obligation to arrange a separate insurance on each consignment. Should the insurers dispute their liability for any reason, the insured shall have recourse against the insurers only and the Company shall not be under any responsibility or liability whatsoever in relation thereto notwithstanding that the premium upon the policy may not be at the same rate as the charged by the Company or paid to the Company by its Customer. In so far as the Company agrees to arrange insurance, the Company acts solely as the agent of the Customer using reasonable effects to arrange such insurance. The Company does not warrant or undertake any such insurance will be accepted by the insurance company or underwriters.

## 13. Time Bar

Unless agreed differently by the Company in writing or suit brought in the proper forum as special under clause 14 of these Conditions, all the Company's liabilities shall be relieved within 9 months from the date the goods was delivered or should have been delivered by he Company or from the date the consignee was entitled to deem the Goods to have been lost due to failure of delivery.

## 14. Jurisdiction and Law and Dispute Resolution



14.1 These Conditions and any claim or dispute arising out of or in connection with the services of the Company shall be subject to China law and regulation and exclusive jurisdiction of China courts.

14.2 Any dispute arising out of or in relation to these conditions and any dispute arising from the freight forwarding services provided by the Company shall be referred to China Maritime Arbitration Commission, Beijing for arbitration in accordance with its current arbitration rules. The arbitration award shall be final and binding upon the parties.

(Note: You should choose either clause 14.1 or 14.2 as your law and jurisdiction clause. However, you should not show both of the aforesaid two clauses at the same time in your Standard Trading Conditions.)